



Building a Foundation for a Connected School Year Communication strategies to engage families at back-to-school time





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A great place to grow and learn!

Agenda

- Why the focus on back-to-school communication
- Why should you as a communication director care about school supply lists
- The TeacherLists way
- Let's hear from your peers Tracy Jentz, Grand Forks, ND
- Q&A
- Next steps for district success



The changing landscape of education in America



Expanded school choice

Millennial parent expectations

Competition for parent's time

- Need for districts/schools to promote themselves
- Back-to-school time = most critical time of the year
- > All eyes on you



Communication is key at back-to-school time

Large number of constituents to reach

Back-to-school time = your product launch!

Sets the tone for the entire school year

It's like a first date

- You want parents to be impressed by your school system and want to be a part of it
- Parent involvement =
 - Improved grades and test scores
 - Better attitude about school
 - Improved student participation





Helpful information to communicate at back to school



Who you are and how to contact you

Methods you'll use for official communication

Be clear on the basics

- Timing
- Bus routes
- School supplies
- Extracurriculars

Go the extra mile

- Share expert advice
- Shout-out to the PTO or PTA groups in your district



Develop a framework for sharing communication

For districts: Communicating this much information can be complicated

For parents: Receiving this much information is overwhelming



Decide who is communicating what and when

- School? District? Both?
- Uniform process & technology apps

Be organized around *where, what,* and *when* communication is occurring

- Stay current—know what's being said
- Outdated info can lose a parent for good





The traditional back-to-school supply lists model

How is your district doing it?



Shared in a Word doc or PDF

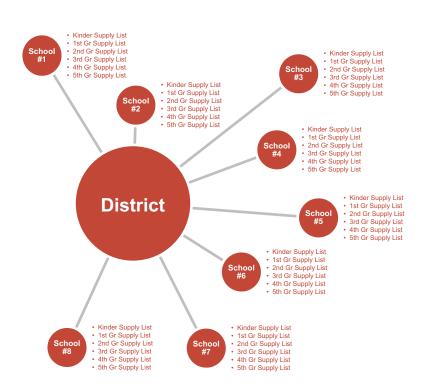
Not responsive (hard to read on a phone!)

Not always ADA-compliant

Sometimes printed at local retail stores



A district's organizational nightmare?



1 district

75 schools

with 6 lists per school on average

= 450 supply lists to manage and post

Compiling school supply lists can take hours

Posting onto website = huge time commitment

A time-consuming process

preventing staff from engaging with families on other important activities



Solve the supply list drama...for your district ...and for parents



Centralized spot to upload and share lists

Auto-converted to digital lists—shared with a click

No more downloads, no more making copies!

Responsive—super easy to read on a phone!

ADA-compliant

Automatically shared with national retailers

Connected to eCommerce—one click to prefilled shopping carts

Uniform & consistent process across all schools

Elementary, middle, high schools

Free service



Best practices for communicating school supplies

A layered approach works best with a uniform platform

- Post on website(s) at end of school and communicate this website address to parents
- · Link district and school websites
- Midsummer email to parents
- PTO groups announce via social channels to reinforce
- Series of email blasts in the weeks before school starts
- Social media reminders days before start of school





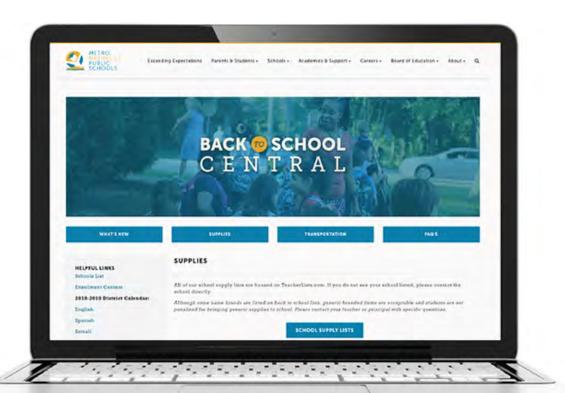








Keep it simple



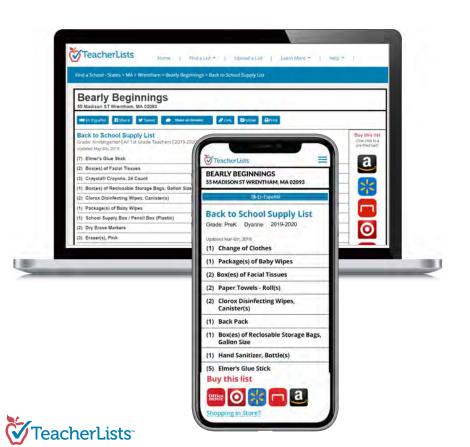
Be clear, be concise, and be uncomplicated

- Parents are busy
- Make information easy to find, read, and find again

Back-to-school webpage is the hook you need



Help your parents



- One-click shopping convenience with top retailers
- Exact items your teachers want are in stock
- Always available on smartphones
- Parent's choice:
 - Delivery to home
 - Curbside pickup
 - In-store shopping
- Prepared children for the first day of school
- Absolutely free for parents to use—no hidden costs



THE SUMMER SLEEP SCHEDULE https://www.ispot.tv/ad/dT7z/office-depot-officemax-1-supplies-the-summer-sleep-schedule 00:00

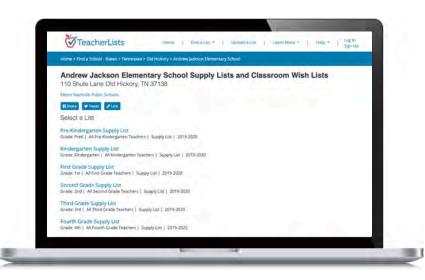
How it works

Specialized pages for your district/school

Districtwide



School-specific





How it works

Convenient features for parents

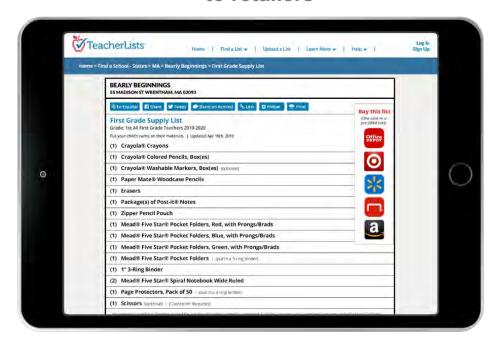
Text/email alerts of lists



Checklists for in-store shopping

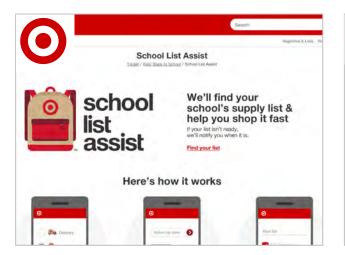


eCommerce-connected to retailers

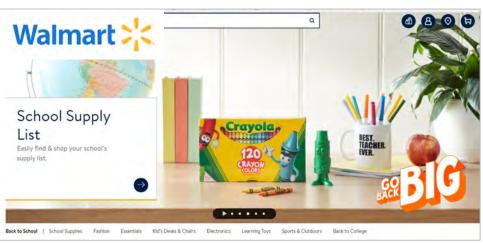




Exclusive provider of list data to national retailers









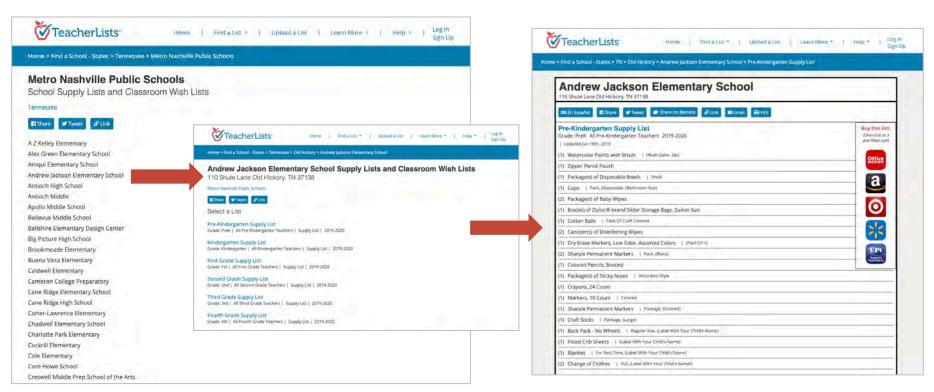
How are other districts doing this?





Metro Nashville Public School District

Links on the <u>back-to-school section of the site</u> take parents directly to the district landing page



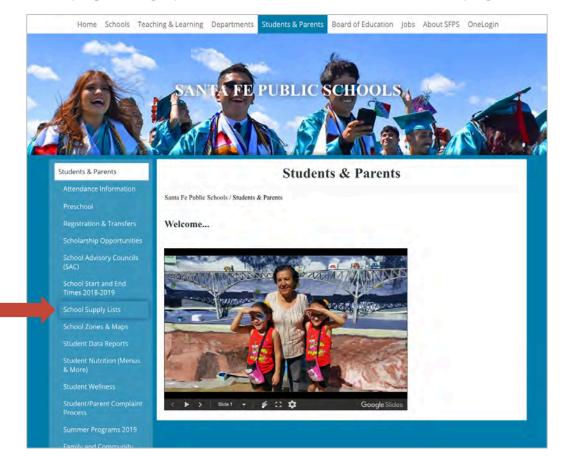


Santa Fe Public School District

Link on the district homepage brings parents to the TeacherLists district page

"Thank you for your support and assistance. This is a great tool that has helped thousands of our families get easy access to supply lists."

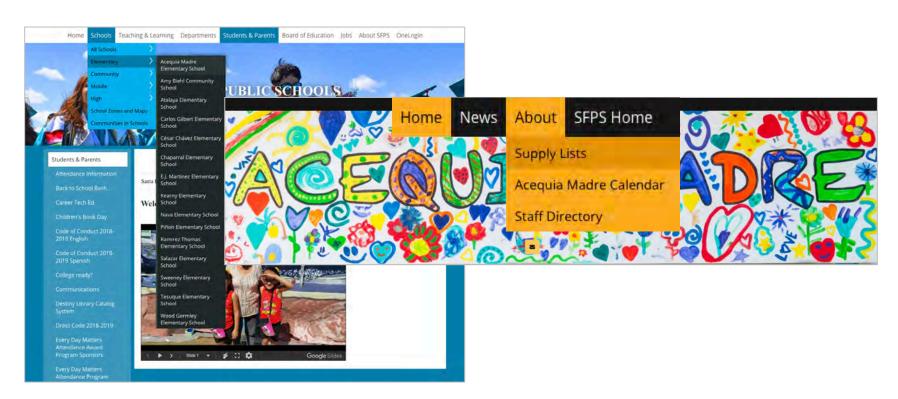
—Doug Moser, Digital Communications Specialist, Santa Fe Public School District





Santa Fe Public School District

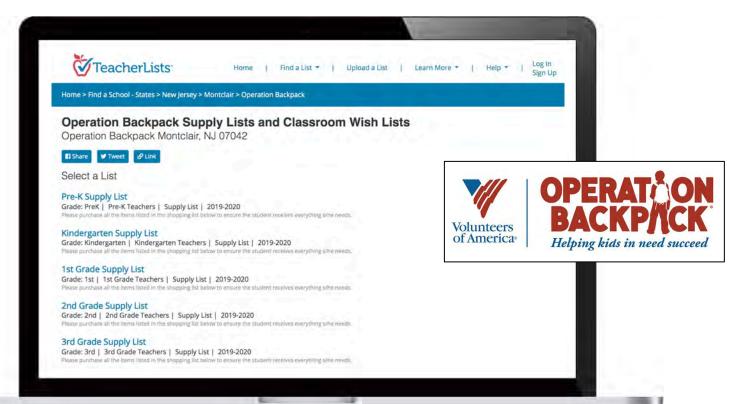
Links on individual school pages bring parents directly to the TeacherLists school page





Give back! Give a pack!

Supporting donations and causes





Common questions



How come my list isn't on Target (or Walmart, Staples, Office Depot/Office Max, etc...)?

TeacherLists is the exclusive provider of school supply lists to the nation's top retailers

 For your parents to be able to find your school's lists on the major retail sites, the lists need to be on TeacherLists.



Is TeacherLists really free for schools and families to use? What's the catch?

YES!! TeacherLists is really free for schools and families to use.

TeacherLists is supported by the retailers and CPG companies that we partner with, allowing us to provide our platform and service free to schools and parents.



How can I be sure that the supply lists posted on our site and with retail partners are authentic?

- · Become an admin for your district!
- Post the supply lists for your school directly on TeacherLists.



Let's talk with an expert



A great place to grow and learn!

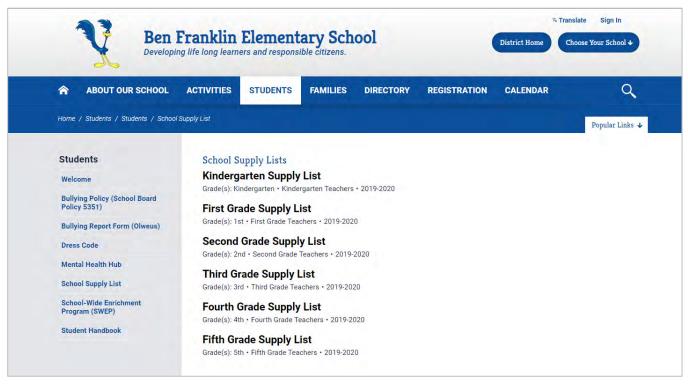
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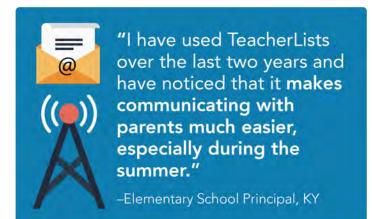


What districts and schools say about TeacherLists

"Easy way to build relationships and communicate needs with parents."



-Teacher, Dickson, TN







"This is wonderful!

I (put) the link on our website and FB page.

Our parents are loving this!"

—Carrie J., School Secretary, Western Union Elementary School



Parents really it!



"User friendly
and convenient
for the parent
on the go!"

—Faneecia L., Science Academies
of New York

I just used this yesterday. It was AMAZING!

-Kristen K.



Next steps

STEP 1



Gather your district's 2019-2020 school supply lists

STEP 2



Upload your 2019-2020 supply lists to TeacherLists

STEP 3



Update your website(s) so parents know where they can easily find their child's supply list

STEP 4



Look for our email letting you know your lists are posted on TeacherLists, Target, Walmart, Office Depot, Staples, and more!

STEP 5



Get the word out that your supply lists are ready!



Contact us with any questions



Charlene LaFerriere
School Partner Manager

Come visit us at Table 18 in the NSPRA Marketplace

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